EXECUTIVE COMMITTEE OF
THE MULTILATERAL FUND FOR THE
IMPLEMENTATION OF THE MONTREAL PROTOCOL
Sixtieth Meeting
Montreal, 12-15 April 2010

METHODOLOGY FOR IDENTIFYING PROJECT-RELATED COSTS IN UNIDO’S ANNUAL
REPORT ON ADMINISTRATIVE COSTS (DECISION 59/28(c))
Background

1. At its 56th Meeting, the Executive Committee considered a paper on the administrative costs required for the 2009-2011 triennium and agreed to maintain the existing administrative cost regimes for the bilateral and implementing agencies for the 2009-2011 triennium. The Committee requested the implementing agencies to provide the actual data necessary to monitor the differences between administrative cost income and costs incurred. The Committee further requested UNIDO to provide the assumptions used in its administrative costs model, and decided that in future requests for core unit funding the agency should furnish administrative cost information that distinguishes project-related activities from administrative costs (decision 56/41, paragraph (d)). UNIDO provided the assumptions underlying its administrative costs model to the 59th Meeting, but did not give information distinguishing project-related activities. UNIDO noted that it wished to reconsider the methodology that it has previously employed for this purpose. The Executive Committee decided inter alia “to discuss at the 60th Meeting, a methodology to assist UNIDO in identifying project-related costs, if any, in its annual report on administrative costs” (decision 59/28, paragraph (c)). This document describes UNIDO’s proposed methodology and provides comments of the Fund Secretariat.

Proposed Methodology

2. Annex I consists of UNIDO’s submission in response to both decisions 56/41, paragraph (d) and 59/28, paragraph (c). The methodology that has been proposed to identify project-related costs and separate them out from administrative cost reporting is based on the application of an in-house questionnaire that focuses on project implementation, including technical support, in order to identify the percentage of total UNIDO field office costs that are reported as project-related activities. The questionnaire covers primarily the six components identified by the Executive Committee as project-related activities and does not include activities related to core unit funding. The questionnaire will address the percentage of time spent by UNIDO staff on project-related matters. The results will be verified in a process that includes the application of an additional questionnaire directed to identifying actual time spent per week (for a two-week period) on specific components related to project implementation. The results of the analysis will be applied to the administrative cost report that will be submitted to the Executive Committee at its 62nd Meeting in connection with UNIDO’s annual report on administrative costs and its request for core unit costs.

3. Annex I also includes adjustments to UNIDO’s Administrative Cost Model that was submitted to the 59th Meeting. The main modification from the previous model relates to the proposed methodology for identifying project-related costs that have an impact on the items reimbursed to country offices and national executives (including overheads) and executing agency internal support costs (including overheads). UNIDO’s 2010 report will be based on this adjusted model.

Comments

4. UNIDO’s Administrative Cost Model provides a methodology combining actual costs with pro-rated costs. Both UNDP and the World Bank use similar assumptions. UNIDO indicated to the Secretariat that it was in the process of adopting a cost-accounting system over the next four years whereby staff time spent on administrative tasks could be distinguished from time related to project implementation.

5. A contract has been issued to undertake the internal assessment for the overall Organization and to distinguish project related staff costs associated with projects from administrative costs. The methodology being employed includes a questionnaire to staff and a verification procedure based on cost-accounting for a sample period of time. UNIDO’s proposed methodology for its Multilateral Fund operations uses a similar methodology, which was agreed with the Fund Secretariat. The methodology should present a consistent approach for distinguishing project costs from administrative costs since it
uses the same definitions as those contained in the independent assessment of the administrative costs of the implementing agencies that was presented to the 26th Meeting of the Executive Committee (UNEP/OzL.Pro/ExCom/26/67, Chapter 3).

Recommendation

6. The Executive Committee may wish to note document UNEP/OzL.Pro/ExCom/60/51 on the methodology for identifying project-related costs in UNIDO’s annual report on administrative costs (decision 59/28 (c)).
UNIDO’S SUBMISSION PURSUANT TO DECISIONS 56/41 (d) AND 59/28 (c)

1. Background

UNIDO submitted to the 59th Meeting of the Executive Committee its methodology for reporting on core unit costs and administrative costs for UNIDO’s MP operations. UNIDO’s report, including the description of the methodology, was noted by the Executive Committee. At the same time, the Executive Committee decided (in its decision 59/28):

Quote
(c) To discuss at the 60th Meeting, a methodology to assist UNIDO in identifying project-related costs, if any, in its annual report on administrative costs.
Unquote

It was recognized by the Executive Committee that based on UNIDO’s present business model the separation of such costs would not be possible in the absence of cost center accounting and for this reason a methodology providing best estimates would be sufficient.

It was highlighted in earlier meetings that UNIDO was different from the other agencies, since UNIDO was an implementing and executing agency at the same time. Until now, “any project related costs”, mainly technical consultancy work undertaken by regular staff of the Organization, were reported as administrative costs, without claiming any additional support costs for these technical support activities, which are not directly charged to projects. This additional support was provided by UNIDO as additional assistance to A5 countries and was financed through UNIDO’s own resources as part of the Organization’s mandate and in line with its approved budgets.

2. Identification of project related costs

In order to comply with the decision of the Executive Committee, UNIDO has recruited an independent international consultant to review once again UNIDO’s existing methodology for reporting its core unit and administrative costs and to make a proposal for a methodology to identify project related costs in its administrative cost reporting.

A draft methodology, responding to the above decision has been presented to the representatives of the Multilateral Fund Secretariat in Vienna on 8-9 February 2010. The methodology, UNIDO’s operations and reporting were discussed in detail. As a result of these discussions, the MLF Secretariat, with some modifications, accepted the proposed methodology. The agreed upon methodology is presented in Chapter 4 - Methodology for identifying and separating out project related costs from UNIDO’s administrative cost reporting.

3. Summary of UNIDO’s operations and its reporting to the MLF

The objective of this chapter is to provide a comprehensive and detailed description of how UNIDO, within its business framework and in line with its mandate as well as in accordance with its financial rules and regulations, handles and accounts for:

- a. Montreal Protocol project expenditures,
- b. Recording and charging of support costs,
- c. Montreal Protocol branch administrative activities,
d. Establishing additional components to be reported as project-related activities,
e. Verification of questionnaires,
   Annex 1 Adjusted Assumptions for UNIDO’s Administrative Cost Model, and
   Annex 2 Adjusted Assumption for UNIDO’S Administrative Cost Model Table

This information is provided for the information of the Members of the Executive Committee for more clarity and to understand that UNIDO is fully compliant with standard UN accounting procedures.

**a. Montreal Protocol project expenditures**

UNIDO treats each Montreal Protocol Project as a Fund in Trust Project. Based on the approved project document including the approved project budget, a specific and individual project account within the MP Fund in Trust is established in UNIDO’s financial system and a project allotment document, referred to in this document as PAD, is established. The PAD reflects the approved budget for all direct project costs and serves as a mechanism to track all financial activities that will be undertaken.

Depending on the nature of the project and in accordance with UNIDO’s financial rules and regulations, only expenses indicated in the approved project document and its budget are permissible to be charged against the PAD and recorded on the individual project account.

Costs related directly to the Montreal Protocol Branch (the organizational unit responsible for programme and project management under the MP), such as staff salaries, non-project-related travel and expert group meetings as well as general common operating costs are not charged to the individual projects (further described in point c. below).

In accordance with UNIDO’s financial rules and regulations, once a project has been financially completed and all activities indicated in the project document have been achieved, any unutilized funds, including its respective support costs, are returned to the donor, unless the donor explicitly requests UNIDO to utilize those funds in implementation of other projects. In the case of Multilateral Fund, all unutilized project balances are returned to the Fund.

**b. Recording and charging of support costs**

The level of support costs charged or generated from a project is established based on the agreement between the donor and UNIDO. In the case of Montreal Protocol projects there are two components related to support costs, namely:

1. A lump sum component to cover Core Unit functionality, and
2. Support cost generated from execution of projects.

As explained in point (a.) above, UNIDO treats all Montreal Protocol projects as part of the MP Fund in Trust, and hence approved funds are all credited to the MP Fund in Trust upon their receipt.

In the case of the lump sum component for Core Unit functionality, funds are received on an annual schedule and thus, UNIDO’s credits the MP Fund in Trust with the amount received. Thereafter the same funds receipted under the MP Fund in Trust are expended to UNIDO’s support cost reimbursement (operational) budget as explained in point (c.) below.

In the case of the variable support costs generated based on project expenditures, the support costs will only be charged to the MP Fund in Trust once an obligation or disbursement has occurred (point a. above).
Support costs on project expenditure are charged based on the approved MLF percentage. In accordance with UNIDO’s financial rules and regulations as part of the month-end accounts closure, the support costs generated from project expenditures are credited to UNIDO’s support cost reimbursement (operational) budget fund.

c. Covering of Montreal Protocol Branch administrative activities

UNIDO finances its core activities through two major sources of funding:

(i) Assessed Contributions from its Member States, and
(ii) Support costs reimbursement earned for Technical cooperation projects (incl. the lump sum for Core Unit functionality).

Both sources of funding are accounted for in two separate funds, namely:

(i) Regular Budget (RB), financed from assessed contributions from Member States, and
(ii) Support cost reimbursement Budget (DO) financed by support cost reimbursement, earned through the implementation of Technical cooperation projects.

As indicated in point (a.), administrative activities that are not accounted for under the approved project document are not charged to the project account. The following administrative components have been financed through UNIDO’s RB and DO:

(i) Staff Salaries (all levels),
(ii) Consultancies,
(iii) Travel,
(iv) Expert Group Meetings,
(v) Purchase of office Equipment and supplies,
(vi) Other common costs which are pro-rated throughout the Organization such as:
   a. Field representation,
   b. Total administration costs i.e. Finance Unit, Human Resource Management Unit,
   c. Total general management costs, and
   d. Secretariat of Governing bodies costs.

The below Table 1 is a cumulative summary, which UNIDO has been reporting to the Executive Committee of the Multilateral Fund. The table indicates that UNIDO continuously runs negative balances based on comparison of reported costs incurred versus actual income.

The income amount indicated is generated by two components – CUF (Lump sum for Core Unit functionality) and variable support costs earned on projects.

Table 1 (reference to UNEP/OzL.Pro/ExCom/56/19 – Page 5)

<table>
<thead>
<tr>
<th>UNIDO</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agency Fee income from Expenditure and core unit costs</td>
<td>3,612,944</td>
<td>4,894,912</td>
<td>4,838,520</td>
<td>4,593,474</td>
<td>5,025,532</td>
<td>3,787,035</td>
<td>3,743,666</td>
</tr>
<tr>
<td>Cost incurred</td>
<td>5,210,705</td>
<td>6,315,500</td>
<td>5,387,900</td>
<td>5,990,310</td>
<td>5,250,400</td>
<td>8,071,400</td>
<td>6,711,200</td>
</tr>
<tr>
<td>Balance</td>
<td>-1,597,761</td>
<td>-1,420,588</td>
<td>-549,380</td>
<td>-1,396,836</td>
<td>-224,868</td>
<td>-4,284,365</td>
<td>-2,967,534</td>
</tr>
<tr>
<td>Running Balance</td>
<td>-1,597,761</td>
<td>-3,018,349</td>
<td>-3,567,729</td>
<td>-4,964,565</td>
<td>-5,189,433</td>
<td>-9,473,798</td>
<td>-12,441,332</td>
</tr>
</tbody>
</table>
It is understood that UNIDO has an overall negative running balance, which has been financed through UNIDO’s regular budget. UNIDO highlights that this is due to the assistance to A5 countries and is part of the Organization’s mandate, in line with its approved budget. Furthermore, UNIDO has not requested the Multilateral Fund for reimbursement of the deficit, and will not unilaterally request on the basis of the subject methodology.

4. Methodology for identifying and separating out project related costs from UNIDO’s administrative cost reporting

UNIDO is an implementing and executing agency, and its staff, specifically those holding a Professional post, are in fact undertaking most of the technical components of the project development and monitoring of the projects allocated to them.

Table 2 below shows the list of project related costs, as defined in Annex 1 of UNEP/OzL.Pro/ExCom/56/19 “Distinction between administrative and project activities”.

Table 2

<table>
<thead>
<tr>
<th>Components identified by ExCom</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Marketing, business development and prospecting for new projects (this activity is funded by the ExCom, which has established ozone units in each country)</td>
</tr>
<tr>
<td>b. Project formulation/preparation in cases where a project preparation budget has been approved</td>
</tr>
<tr>
<td>c. Project implementation, including the provision of project management and technical skills (participation in the design of constructed equipment and training material would both be considered to be project activities)</td>
</tr>
<tr>
<td>d. Any activity considered to be a project, for instance country program preparation, technical assistance, training etc.,</td>
</tr>
<tr>
<td>e. Technical inspections of project “deliverables” by appropriately qualified experts,</td>
</tr>
<tr>
<td>f. Technical support provided at the programme or project level.</td>
</tr>
</tbody>
</table>

UNIDO has a strong technical team, which regularly performs a series of activities, which relate to items c. (project implementation) e. (technical inspection) and f. (technical support). Taking into account the direct involvement of UNIDO staff at Headquarter and field offices in the above activities, the following methodology will be used to identify direct project-related costs under the following cost components of the administrative cost report:

a. Reimbursement of country offices and national executive, including overhead
b. Executing agency support cost (internal), including overhead

a. Reimbursement of country offices and national executive, including overhead:

Based on an in-house questionnaire focusing primarily on the components c, e and f of Table 2 as potential project-related activities, a percentage of total UNIDO field office costs will be reported as project-related activities.

b. Executing agency support cost (internal), including overhead:

Based on an in-house questionnaire focusing primarily on the components c, e and f as potential project-related activities, a percentage of Montreal Protocol staff, excluding those reported under core unit functionality, will be reported as project-related activities.
Verification of the results collected from the questionnaire

Questionnaires will be prepared to survey the percentage of time spent on the project-related matters based on the ExCom’s definition. These questionnaires will be sent to all UNIDO field offices and to the professional staff in Montreal Protocol branch, other than those doing core unit functionality. After receiving initial responses, the collected data will be verified as follows:

(i) Bilateral discussions with MP staff with responses significantly different from other MP staff submissions;
(ii) Responses from field offices will be verified by MP staff; If required, relevant field staff will be contacted to clarify inconsistencies;
(iii) Selecting several professional staff in Montreal Protocol branch to conduct another round of questionnaires, which will be based on capturing actual weekly time spent on these specific components for a survey period of two weeks;

After verification of the collected data, UNIDO will finalize its administrative cost report and will submit its annual report to the Executive Committee for its consideration.
Annex 1 Adjusted Assumptions for UNIDO’s Administrative Cost Model

**Items reported as expenses under core funding**

_Core unit personnel and contractual staff:_

1. This figure includes the remuneration of personnel in the Montreal Protocol Branch, who carry out core unit functions.

_Contractual staff:_

2. This figure includes the remuneration of consultancies and expert group meeting expense.

_Travel:_

3. This item captures travel and travel-related expenses undertaken by staff of the Montreal Protocol branch for core-unit-functions-related travel.

_Space:_

4. Contains occupancy and maintenance costs reflecting UNIDO’s contribution to joint and common buildings management services, the major repairs and replacements fund. This methodology considers only the staff-on-board at Headquarters in the calculation of the cost of space per staff. It is assumed that space and common costs expenses are directly related to number of staff hence cost per employee is multiplied by number of staff included in the line item-Core unit Personnel as outlined above.

_Equipment and other costs:_

5. Reflects overall operating costs and information technology costs. The total costs in these categories are divided by the total number of staff and multiplied with the number of staff included in the item-Core Unit Personnel as outlined above.

_Contractual services (firms):_

6. Reflects the contractual services for career development training, printing and translation related to core unit functionality.

_Reimbursement of central services for core staff:_

7. Provided in this figure is the total administration costs which include the total general management costs and costs of Secretariat of Governing bodies. These costs are divided by the total number of staff and multiplied with the number of staff included in the line item-Core Unit Personnel as outlined above. It is assumed that total administration costs are directly proportional to the number of staff in the organization.

**Items reported as expenses under administrative support costs**

_Reimbursement of country offices and national executive, including overhead:_

8. Includes the actual/estimated net costs for field representation under UNIDO’s regular and operational budgets. In order to arrive at Montreal Protocol share of the net costs, UNIDO uses
the following calculation. The total amount of Technical Cooperation expenditure will be divided by the total expenditure related to Montreal Protocol activities. The resulting percentage will be multiplied by the total field office costs.

**Executing agency support cost (internal), including overhead:**

9. Includes actual/estimated costs of project management/administration (excluding core unit functionality) and direct support (e.g. procurement).

**Items reported as expenses under project-related costs**

**Reimbursement of country offices and national executive, including overhead:**

10. Includes the actual/estimated net costs for field representation under UNIDO’s regular and operational budgets. Based on an in-house questionnaire focusing primarily on the six components identified as project-related activities indicated in the document entitled Administrative costs of implementing agencies (UNDEP/OzL.Pro/ExCom26/67, Chapter 3), a percentage of field office costs will be reported as project-related activities.

**Executing agency support cost (internal), including overhead:**

11. Includes actual/estimated costs of project management/administration (excluding core unit functionality). Based on an in-house questionnaire focusing primarily on the six components identified as project-related activities indicated in the document entitled Administrative costs of implementing agencies (UNDEP/OzL.Pro/ExCom26/67, Chapter 3), a percentage of Montreal Protocol staff excluding those reported under Core Unit funding will be reported as project-related activities.
### Annex 2 Assumption for UNIDO’S Administrative Cost Model Table

The table below is a summary of the above explained cost model and it focuses on providing:

1. All components and sub-components listed,
2. Where these components are reported under i.e. core funding or administrative costs, and
3. The method of pro-rating the costs.

#### Items reported as expenses under core funding:

<table>
<thead>
<tr>
<th>Components</th>
<th>Sub-Components</th>
<th>Pro-rated calculation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Core unit personnel</td>
<td>9 posts consisting of</td>
<td>Based on actual costs of the indicated posts.</td>
</tr>
<tr>
<td></td>
<td>a. 1 Director,</td>
<td></td>
</tr>
<tr>
<td></td>
<td>b. 3 Professional,</td>
<td></td>
</tr>
<tr>
<td></td>
<td>c. 5 General services staff.</td>
<td></td>
</tr>
<tr>
<td>2. Contracted staff</td>
<td>a. Consultants, and</td>
<td>Based on actual costs related to the sub-components.</td>
</tr>
<tr>
<td></td>
<td>b. Expert group meeting expenses of personnel.</td>
<td></td>
</tr>
<tr>
<td>3. Travel</td>
<td>a. All travel directly related to MP core unit functions</td>
<td>Based on actual costs related to the sub-components.</td>
</tr>
<tr>
<td>4. Space</td>
<td>a. Rent, and</td>
<td>The total of (a+b) is divided by total HQ staff and multiplied by 9 core staff.</td>
</tr>
<tr>
<td></td>
<td>b. Common costs.</td>
<td></td>
</tr>
<tr>
<td>5. Equipment and other costs</td>
<td>a. General services operating costs (non-staff costs), and</td>
<td>The total of (a+b) is divided by total HQ staff + field staff and multiplied by 9 core staff.</td>
</tr>
<tr>
<td></td>
<td>b. IT-non-staff costs</td>
<td></td>
</tr>
<tr>
<td>6. Contractual services (firms)</td>
<td>a. Contractual services (i.e. printing), and</td>
<td>Based on actual costs related to the sub-components.</td>
</tr>
<tr>
<td></td>
<td>b. Translations services</td>
<td></td>
</tr>
<tr>
<td>7. Reimbursement of central services for core staff</td>
<td>a. Total administration costs, b. Total general management costs, and</td>
<td>The total of (a+b+c) is divided by total HQ staff + field staff and multiplied by 9 core staff.</td>
</tr>
<tr>
<td></td>
<td>c. Secretariat of governing bodies costs</td>
<td></td>
</tr>
</tbody>
</table>

#### Items reported as expenses under administrative support costs:

<table>
<thead>
<tr>
<th>Components</th>
<th>Sub-Components</th>
<th>Pro-rate calculation</th>
</tr>
</thead>
<tbody>
<tr>
<td>8. Reimbursement of country offices and national executive including overhead</td>
<td>a. RB-field representation (net costs including income), b. OB-field representation (net costs)</td>
<td>The total amount of Technical Cooperation expenditure will be divided by the total expenditure related to Montreal Protocol activities. The resulting percentage will be multiplied by the total field office costs (a+b).</td>
</tr>
<tr>
<td>9. Executing agency / support cost (internal), including overhead</td>
<td>a. SEPA, b. Montreal Protocol Branch, less consultancy, EGM, travel, core staff SEPA, and point 11, and c. Procurement (purchase &amp; contracts) staff costs.</td>
<td>a. Amount paid by UNIDO representing 3 % out of the UNIDO's income of 7.5%. b. Direct project management costs based on the questionnaire, i.e. staff costs excluding core unit staff costs. c. The total number of purchase orders raised for both, Headquarters and Technical Cooperation will be divided by the total number of Montreal Protocol purchase orders to provide a percentage. Thereafter, the total procurement staff costs excluding the Director’s post is multiplied by that percentage.</td>
</tr>
</tbody>
</table>
Items reported as expenses under project-related costs:

<table>
<thead>
<tr>
<th>Components</th>
<th>Sub-Components</th>
<th>Pro-rate calculation</th>
</tr>
</thead>
<tbody>
<tr>
<td>10. Reimbursement of country offices and national executive including</td>
<td>a. Field office costs</td>
<td>Based on an in-house questionnaire focusing primarily on the components c, e and f of Table 2 as potential project-related activities, a percentage of field office costs will be reported as project-related activities.</td>
</tr>
<tr>
<td>overhead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11. Executing agency / support cost (internal), including overhead</td>
<td>a. Montreal Protocol</td>
<td>Based on an in-house questionnaire focusing primarily on the components c, e and f as potential project-related activities, a percentage of Montreal Protocol staff excluding those reported under Core unit funding will be reported as project-related activities.</td>
</tr>
<tr>
<td>cost (internal), including overhead</td>
<td>Branch, less</td>
<td></td>
</tr>
<tr>
<td></td>
<td>consultancy, EGM,</td>
<td></td>
</tr>
<tr>
<td></td>
<td>travel, core staff</td>
<td></td>
</tr>
<tr>
<td></td>
<td>&amp; SEPA.</td>
<td></td>
</tr>
</tbody>
</table>

The results of the adjusted model calculation, based on the situation in 2010, will be retroactively applied to data from the years 2000-2009 to estimate project-related costs for those years.